

PROSPECTIVE MEMBER QUESTIONNAIRE

Contact Information					
Company Name					
Year Founded					
First Name Last Name					
Title					
Email					
Cell Phone					
How did you learn about Wilson360 peer groups? If you were					
referred by someone, please list them					
Constant Description					
Company Demographics					
Number of employees (Peak)					
Number of employees (Non-Peak)					
Do you use H2B? Yes No No					
If yes, how many?					
Number of locations					
Geographic markets served					
What software do you use?					
How many vehicles in your fleet?					
Does your company have a written strategic plan? Yes No No					
Do you develop an annual written budget? Yes No No					
Company Demographics					
Have you been in a peer group before? Yes No No					
If so, which one?					
What did you like?					
What did you not like?					
What do you hope to gain from the Peer Group Experience?					





PROSPECTIVE MEMBE

WILSON360 INSIGHT + IMPACT	QUESTIONNAIR

What do you think you can bring to the group?

What are your short-term (3-5 years) objectives for you and your business?

What are your long-term objectives for you and your business?

How would you describe your company culture?

What do you see as the biggest challenge facing your company?

Revenues

Estimated 2023 Revenue

Estimated 2024 Revenue

Breakdown by Revenue Type

	Residential	Commercial	Total
Maintenance			
Enhancements			
Design Build			
Bid Build			
Snow & Ice			
Irrigation			
Tree Work			
Lawn Care			
Other			
Total			

